FORM APPLICATION FOR FINANCIAL ASSISTANCE

INDUSTRIAL DEVELOPMENT AGENCY Reducted



PROJECT APPLICATION

3/22

DATE: November 17,	2023	
APPLICATION OF:	The Hillcrest of Floral Park LLC	
	Name of Owner a	nd/or User of Proposed Project
ADDRESS:	41-61 Covert Avenue	
	Floral Park, NY 11001	
CONTACT:	Constantine Hatzidakis	
PHONE NUMBER:		
EMAIL ADDRESS:		
FAX NUMBER:		
Type of Application:	☐ Tax-Exempt Bond	☐ Taxable Bond
	☐ Straight Lease	☐ Refunding Bond
	☐ Special St	traight Lease

Town of Hempstead Industrial Development Agency 350 Front Street, Rom 234A Hempstead, New York 11550 516-489-5000 extension 4200

Part I: Owner & User Data

1. Owner Data: A. Owner (Applicant for assistance): The Hillcrest of Floral Park LLC Address: Federal Employer ID #: Website: Owner Officer Certifying Application: Constantine Hatzidakis Title of Officer: President E-mail: Phone Number: B. Business Type: X Limited Liability Company Sole Proprietorship Partnership Privately Held Public Corporation □ Listed on _____ State of Incorporation/Formation: New York C. Nature of Business: (e.g., "manufacturer of for industry"; "distributor of "; or "real estate holding company") Real estate ownership D. Owner Counsel: Forchelli Deegan Terrana LLP Firm Name: 333 Earle Ovington Blvd, Suite 1010 Address: Uniondale, NY 11553 Individual Attorney: Daniel P. Deegan, Esq. Phone Number: E-mail:

E. Principal Stockholders, Members or Partners, if any, of the Owner (5% or more equity):

Name

Percent Owned

	Constantine Hatzidakis	50%
	Michael Hatzidakis	50%
F.	member, officer, director or other entity associated with: i. ever filed for bankruptcy, beer	filiate of the Owner, or any stockholder, partner with which any of these individuals is or has been adjudicated bankrupt or placed in receivership of is the subject of any bankruptcy or similalain)
	ii. been convicted of a felony, or motor vehicle violation)? (if yes	r misdemeanor, or criminal offense (other than a s, please explain)
G.		pove) or a group of them, owns more than 50% ations which are related to the Owner by virtue of est in such organizations.
	Is the Owner related to any other organization, indicate name of related organization an	on by reason of more than a 50% ownership? If d relationship:
[.]	List parent corporation, sister corporations a	and subsidiaries:
ŗ	prior industrial development financing in t	or person) been involved in or benefited by any he municipality in which this project is located, (Municipality herein means city, town or village,

	or if the project is not in a county in which it is locat			ncorporated areas of
	No			
Ť.		N. O.		
K.	List major bank references			
	M&T Bank, 170 Adams	Street, Hauppauge, NY	11788	
the us	applicants for assistance or er)**		^	
Α.	User (together with the Ov			794 - 794 - 794 - 794 - 794 - 794 - 794 - 794 - 794 - 794 - 794 - 794 - 794 - 794 - 794 - 794 - 794 - 794 - 79
	Address: N/A	.		
	AMOUNT TO THE PROPERTY OF THE			
	Federal Employer ID #	:N/A	Website:	N/A
	NAICS Code:			
	User Officer Certifying Ap	plication:	N/A	waring.
	Title of Officer:	N/A		
	Phone Number:	N/A	E-mail:	N/A
	Business Type:			
В.	· •			
В.	Sole Proprietorship	Partnership □	Privately Held	
В.	Sole Proprietorship Public Corporation		Privately Held	u
В. 1	•	Listed on		<u>u</u>

i. If yes, the remainder of the questions in this Part I, Section 2 (with the exception of "F" below) need not be answered if answered for the Owner.

	*** ***	, please complete all question	
E. Use	er's Counsel:	27//	
	Firm Name:	N/A	
	Address:		
			demand and the second of the s
	Individual A	ttorney:	
	Phone Numb	er:	E-mail:
F. Prin	cipal Stockh	olders or Partners, if any (5%	% or more equity):
	N/A	Name	Percent Owned
- ANDERSON	IV/A		
fami	ly members, ese individua i. ever f otherv	or any stockholder, partner, als is or has been associated iled for bankruptcy, been ad	ljudicated bankrupt or placed in receivership or the subject of any bankruptcy or similar
fami	ly members, ese individua i. ever f otherv procea	or any stockholder, partner, als is or has been associated iled for bankruptcy, been ad vise been or presently is	officer, director or other entity with which any with: ljudicated bankrupt or placed in receivership or the subject of any bankruptcy or similar
fami	ly members, ese individua i. ever f otherv proces N/A	or any stockholder, partner, als is or has been associated iled for bankruptcy, been ad vise been or presently is eding? (if yes, please explain	officer, director or other entity with which any with: ljudicated bankrupt or placed in receivership or the subject of any bankruptcy or similar

	I.	Is the User related to any other organization by reason of more than a 50% ownership? If so, indicate name of related organization and relationship: N/A
	J.	List parent corporation, sister corporations and subsidiaries: N/A
	K.	Has the User (or any related corporation or person) been involved in or benefited by any prior industrial development financing in the municipality in which this project is located, whether by this agency or another issuer? (Municipality herein means city, town or village, or if the project is not in an incorporated city, town or village, the unincorporated areas of the county in which it is located.) If so, explain in full:
		N/A
	L.	List major bank references of the User: N/A
	:	Part II – Operation at Current Location **(if the Owner and the User are unrelated entities, answer separately for each)**
1.		rent Location Address: N/A - vacant
2.	Owr	ned or Leased:N/A
3.	Desc etc.)	cribe your present location (acreage, square footage, number buildings, number of floors, N/A
4.	Type servi	e of operation (manufacturing, wholesale, distribution, retail, etc.) and products and/or ces: N/A

5	. A	re other facilities or related companies of the Applicant located within the State? Yes No No
	A	. If yes, list the Address:N/A
6	. If fac	yes to above ("5"), will the completion of the project result in the removal of such facility or cilities from one area of the state to another OR in the abandonment of such facility or cilities located within the State? Yes \square No \square N/A
	A.	If no, explain how current facilities will be utilized:
	B.	If yes, please indicate whether the project is reasonably necessary for the Applicant to maintain its competitive position in its industry or remain in the State and explain in full: N/A
7.		s the Applicant actively considered sites in another state? Yes \(\square \) No \(\text{\texi}\text{
8.	out	he requested financial assistance reasonably necessary to prevent the Applicant from moving of New York State? Yes \(\Boxed{\Delta}\) No \(\Boxed{\Delta}\) Please explain: \(\Boxed{N/A}\)
9.	Nui	mber of full-time equivalent employees at current location and average salary:
		<u> Part III – Project Data</u>
	Pro	ect Type:
	A.	What type of transaction are you seeking?: (Check one) Straight Lease ☑ Taxable Bonds □ Tax-Exempt Bonds □ Equipment Lease Only □
	В.	Type of benefit(s) the Applicant is seeking: (Check all that apply)

Sales Tax Exemption 🖾

Mortgage Recording Tax Exemption ☒

PILOT Agreement: 🖾

۷.	Lo	cation of pi	roject:										
		Street Add											
	В.	Tax Map:	Distric	t	Section_	32 Blo	ock	<u>'0</u> Lc	ot(s) 16	0, 161, 16 7D-E, 16	62, 163 8A-B,	, 164, 165, 166, 170	
	C.	Municipal	Jurisdi	ction:									
	D.	i. ii. iii. Acreage: _	Villag Schoo		t: Portic	ns lie wit						rs within Elm	ont
3.	Pro	oject Compo	onents (check a	ll appropr	iate categ	ories):						
A	•	Constructi			lding ::35,808	3 sf	Ŏ	Yes		No			
В	•	Renovation i.			g building ::				Yes	Ø	No		
С	•	Demolition i.		_	building	N/A							
D.		Land to be i.			urbed /acreage:				No	-			
E.		Construction i. ii.	Square	footage	o an existi of addition otage upo	on:				No 			
F.		Acquisition i.		_	building of existin	ng buildin	g:		Yes	<u> </u>	No		
G.		Installation i.			and/or Equ tems or ca		of equi		Yes o be acc		No		
			HVAC	C, electric	al, plumbii	ng, lighting	g, sprin	klers, ap	pliances		· · · · · · · · · · · · · · · · · · ·		
Н	•	To what le	ength v As r	vill the p	roject ens y law	ure energ	y effic	iency in	the des	ign and	opera	tions?	
							<u> </u>						

4. <u>C</u>	<u> </u>	irrent Use at Proposed Location:
£	A.	Does the Applicant currently hold fee title to the proposed location? Yes
		i. If no, please list the present owner of the site:
F	3.	Present use of the proposed location:vacant (former site of commercial buildings which
		were damaged beyond repair in a fire).
(ζ.	Is the proposed location currently subject to an IDA transaction (whether through this Agency or another?) Yes No
		i. If yes, explain:
Γ).	Is there a purchase contract for the site? (if yes, explain): ☐ Yes ☐ No
Е	5.	Is there an existing or proposed lease for the site? (if yes, explain): Yes No
		posed Use: Describe the specific operations of the Applicant or other users to be conducted at the project site: Applicant will construct a high quality 12-unit mixed-used building of approximately 35,808 gross s
		with 10 one-bedroom residential rental apartment units, 2 two-bedroom residential rental apartment un
		and ground floor commercial space of approximately 6,679 net rentable square feet.
В		Proposed product lines and market demands: Mixed-use transit-oriented development building with
groun	d	floor commercial and apartments on second floor above. Less than 1/2 mile from Stewart Manor LIRR stat
_		roximately one mile from Floral Park LIRR station.
С		If any space is to be leased to third parties, indicate the tenant(s), total square footage of the project to be leased to each tenant, and the proposed use by each tenant:
		Ground floor retail units will be leased to one or more tenants to be determined.
		Residential units on second floor will be leased to residential occupants.
D.	.]	Need/purpose for project (e.g., why is it necessary, effect on Applicant's business):

	The existing land is vacant after a fire damaged the prior building beyond repair. The project will create question and the project will create questions and the project will create questions.
	rental transit-oriented housing units, and will return street level vibrancy and employment opportunities
	to this portion of Covert Avenue, replacing the prior commercial establishments.
E.	Will any portion of the project be used for the making of retail sales to customers who personally visit the project location? Yes ☒ No ☐
	i. If yes, what percentage of the project location will be utilized in connection with the sale of retail goods and/or services to customers who personally visit the project location? Approximately 19% of space, but a lower percentage of total project confidence of the confidence of the project confidence of the project location? Approximately 19% of space, but a lower percentage of total project confidence of the project location will be zoned as retail and rented to one or more commercial tenant.
Pro	pject Work:
A.	Has construction work on this project begun? If yes, complete the following:
	i. Site Clearance: Yes ☒ No ☐ % COMPLETE 100 ii. Foundation: Yes ☐ No ☒ % COMPLETE iii. Footings: Yes ☐ No ☒ % COMPLETE iv. Steel: Yes ☐ No ☒ % COMPLETE v. Masonry: Yes ☐ No ☒ % COMPLETE vi. Other:
В.	What is the current zoning?: B-1
	Will the project meet zoning requirements at the proposed location?
	Yes ☑ No □
D. I	If a change of zoning is required, please provide the details/status of the change of zone request: N/A
E. I	Have site plans been submitted to the appropriate planning department? Yes ☒ No ☐
Proje	ect Completion Schedule:
	What is the proposed commencement date for the acquisition and the construction/renovation/equipping of the project?
	i. Acquisition: already owned
	ii. Construction/Renovation/Equipping: 1st quarter 2024
	Provide an accurate estimate of the time schedule to complete the project and when the first se of the project is expected to occur: 12-18 months for construction, additional 6-12 months for lease up

Part IV - Project Costs and Financing

1. Project Costs:

A. Give an accurate estimate of cost necessary for the acquisition, construction, renovation, improvement and/or equipping of the project location:

Description		<u>Amount</u>
Land and/or building acquisition	\$	3,400,000
Building(s) demolition/construction	\$	8,000,000
Building renovation	\$ _	n/a
Site Work	\$_	included in building demo/construction
Machinery and Equipment	\$_	included in building demo/construction
Legal Fees	\$_	50,000
Architectural/Engineering Fees	\$_	75,000
Financial Charges	\$_	75,000
Other (Specify)	\$	n/a
Total	\$_	11,600,000

2. Method of Financing:

			Amount	Term
A.	Tax-exempt bond financing:	\$	n/a	years
В.	Taxable bond financing:	\$	n/a	years
C.	Conventional Mortgage:	\$	8,000,000	years
D.	SBA (504) or other governmental financing:	\$	n/a	years
E.	Public Sources (include sum of all			Approximate the content of the conte
	State and federal grants and tax credits):	\$	n/a	
F.	Other loans:	\$	n/a	years
G.	Owner/User equity contribution:	\$ _	3,600,000	years
			11 600 000	

Total Project Costs \$ 11,600,000

i. What percentage of the project costs will be financed from public sector sources?

	tbd
. <u>Pr</u>	oject Financing:
A.	Have any of the above costs been paid or incurred (including contracts of sale or purchase orders) as of the date of this application? Yes △ No □
	i. If yes, provide detail on a separate sheet. Purchase price of \$3,400,000 and demolition of approximately \$25,000.
В.	Are costs of working capital, moving expenses, work in progress, or stock in trade included in the proposed uses of bond proceeds? Give details:
	N/A
C.	Will any of the funds borrowed through the Agency be used to repay or refinance an existing mortgage or outstanding loan? Give details:
	N/A
D.	Has the Applicant made any arrangements for the marketing or the purchase of the bond or bonds? If so, indicate with whom: N/A
	Part V – Project Benefits
Moi	rtgage Recording Tax Benefit:
	Mortgage Amount for exemption (include sum total of construction/permanent/bridge financing):
	\$
В. 1	Estimated Mortgage Recording Tax Exemption (product of Mortgage Amount and .75_%):
Sale	\$ 60,000 s and Use Tax Benefit:
	A. B. Mor

A. Gross amount of costs for goods and services that are subject to State and local Sales and Use Tax (such amount to benefit from the Agency's exemption):

13

costs

4822-2875-1665.2

	\$	5,200,000
B.	Estimated above):	d State and local Sales and Use Tax exemption (product of 8.625% and figure
	\$	448,500
C.		roject has a landlord/tenant (owner/user) arrangement, please provide a breakdown mber in "B" above:
	i.	Owner: \$N/A
	iî.	User: \$N/A
3. <u>Re</u>	al Property	Tax Benefit:
A.	Identify a than the A	nd describe if the project will utilize a real property tax exemption benefit other agency's PILOT benefit:
B.	Agency P	ILOT Benefit:
	i.	Term of PILOT requested:
	ii.	Upon acceptance of this application, the Agency staff will create a PILOT schedule and indicate the estimated amount of PILOT Benefit based on anticipated tax rates and assessed valuation and attached such information to Exhibit A hereto. At such time, the Applicant will certify that it accepts the proposed PILOT schedule and requests such benefit to be granted by the Agency.
** This app and execute	olication w ed.**	ill not be deemed complete and final until <u>Exhibit A</u> hereto has been completed

Part VI - Employment Data

1. List the Applicant's and each users present employment, and estimates of (i) employment at the proposed project location at the end of year one and year two following project completion and (ii) the number of residents of the Labor Market Area* ("LMA") that would fill the full-time and part-time jobs at the end of the second year following completion:

	Present	First Year	Second Year	Residents of LMA
Full-Time Part-Time**	0	4	4	4
	0	0	0	0

^{*} The Labor Market Area includes the County/City/Town/Village in which the project is located as well Nassau and Suffolk Counties.

** Agency staff converts Part-Time jobs into FTEs for state reporting purposes by dividing the number of Part-Time jobs by two (2).

2. Salary and Fringe Benefits:

Category of Jobs to be	Average Salary or Range of Salary	Average Fringe Benefits or Range
Retained and Created		of Fringe Benefits
Salary Wage Earners		
Commission Wage Earners		
Hourly Wage Earners	\$40,000	\$\tag{1}\tag{1}\tag{1}\tag{1}\tag{1}\tag{1}\tag{1}\tag{1}\tag{2}\tag{1}\tag{1}\tag{2}\
1099 and Contract		
Workers		

Total Anticipated Construction Jobs _____15

Note: The Agency reserves the right to visit the facility to confirm that job creation numbers are being met.

Part VII - Representations, Certifications and Indemnification

- 1. Is the Applicant in any litigation which would have a material adverse effect on the Applicant's financial condition? (if yes, furnish details on a separate sheet)
- 2. Has the Applicant or any of the management of the Applicant, or any of these individuals immediate family members, the anticipated users or any of their affiliates, or any other concern with which such management has been connected, been cited for a violation of federal, state or local laws or regulations with respect to labor practices, hazardous wastes, environmental pollution or other operating practices? (If yes, furnish details on a separate sheet)
- 3. Is there a likelihood that the Applicant would not proceed with this project without the Agency's assistance? (If yes, please explain why; if no, please explain why the Agency should grant the benefits requested)

Yes ⊠ No □

Applicant would not be able to commit to constructing the project without the phase in of the

tax burden in the form of a PILOT and the exemptions from sales tax and mortgage recording tax.

4. If the Applicant is unable to obtain financial assistance from the Agency for the project, what would be the impact on the Applicant and on the municipality?

The Village and Town would miss out on an opportunity to add quality units of transit-oriented

development rental apartments to their housing stock and create jobs in the commercial space.

5. The Applicant understands and agrees that the provisions of Section 862(1) of the New York General Municipal Law, as provided below, will not be violated if financial assistance is provided for the proposed project:

§ 862. Restrictions on funds of the agency. (1) No funds of the agency shall be used in respect of any project if the completion thereof would result in the removal of an industrial or manufacturing plant of the project occupant from one area of the state to another area of the state or in the abandonment of one or more plants or facilities of the project occupant located within the state, provided, however, that neither restriction shall apply if the agency shall determine on the basis of the application before it that the project is reasonably necessary to discourage the project occupant from removing such other plant or facility to a location outside the state or is reasonably necessary to preserve the competitive position of the project occupant in its respective industry.

Initial _____

6. The Applicant understands and agrees that in accordance with Section 858-b(2) of the General Municipal Law, except as otherwise provided by collective bargaining agreements, new employment opportunities created as a result of the project will be listed with the New York State Department of Labor, Community Services Division and with the administrative entity of the service delivery area created pursuant to the Job Training Partnership Act (PL 97-300) in which the project is located (collectively, the "Referral Agencies"). The Applicant also agrees, that it will, except as otherwise provided by collective bargaining contracts or agreements to which they are parties, first consider for such new employment opportunities persons eligible to participate in federal job training partnership programs who shall be referred by the Referral Agencies.

Initial _____

7. The Applicant confirms and acknowledges that the owner, occupant, or operator receiving financial assistance for the proposed project is in substantial compliance with applicable local, state and federal tax, worker protection and environmental laws, rules and regulations.

Initial ____

8. The Applicant confirms and acknowledges that the submission of any knowingly false or knowingly misleading information may lead to the immediate termination of any financial assistance and the reimbursement of an amount equal to all or part of any tax exemption claimed by reason of the Agency's involvement the Project.

Initial ____

9. The Applicant confirms and hereby acknowledges that as of the date of this Application, the Applicant is in substantial compliance with all provisions of Article 18-A of the New York

	General Municipal Law, including, but not limited to, the provision of Section 859-a and Section 862(1) of the New York General Municipal Law. Initial
1 1 1 1 1 1	In accordance with Section 862(1) of the New York General Municipal Law the Applicant understands and agrees that projects which result in the removal of an industrial or manufacturing plant of the project occupant from one area of the State to another area of the State or in the abandonment of one or more plants or facilities of the project occupant within the State is ineligible for financial assistance from the Agency, unless otherwise approved by the Agency as reasonably necessary to preserve the competitive position of the project in its respective industry or to discourage the project occupant from removing such other plant or facility to a location outside the State.
a n b b tl	The Applicant represents and warrants that to the Applicant's knowledge neither it nor any of its affiliates, nor any of their respective partners, members, shareholders or other equity owners, and none of their respective employees, officers, directors, representatives or agents is, nor will they become a person or entity with who United States persons or entities are restricted from doing ousiness under regulations of the Office of Foreign Asset Control (OFAC) of the Department of the Treasury (including those named on OFAC's Specially Designated and Blocked Persons List or under any statute, executive order including the September 24, 2001, Executive Order Block property and Prohibiting Transactions with Persons Who Commit, Threaten to Commit, or

be otherwise associated with such persons or entities.

Initial

12. The Applicant confirms and hereby acknowledges it has received the Agency's fee schedule attached hereto as Schedule A and agrees to pay such fees, together with any expenses incurred by the Agency, including those of Transaction Counsel, with respect to the Facility. The Applicant agrees to pay such expenses and further agrees to indemnify the Agency, its members, directors, employees and agents and hold the Agency and such persons harmless against claims for losses, damage or injury or any expenses or damages incurred as a result of action taken by or on behalf of the Agency in good faith with respect to the project.

Support Terrorism, or other governmental action and is not and will not assign or otherwise transfer this Agreement to, contract with or otherwise engage in any dealings or transactions or

Initial ____

13. The Applicant confirms and hereby acknowledges it has received the Agency's [Construction Wage] Policy attached hereto as <u>Schedule B</u> and agrees to comply with the same.

Initial X

14. The Applicant hereby agrees to comply with Section 875 of the General Municipal Law. The Company further agrees that the financial assistance granted to the project by the Agency is subject to recapture pursuant to Section 875 of the Act and the Agency's [Recapture and Termination] Policy, attached hereto as <u>Schedule C</u>.

Initial _____

Part VIII - Submission of Materials

- 1. Financial statements for the last two fiscal years (unless included in the Applicant's annual report).
- 2. Applicant's annual reports (or 10-K's if publicly held) for the two most recent fiscal years.
- 3. Quarterly reports (form 10-Q's) and current reports (form 8-K's) since the most recent annual report, if any.
- 4. In addition, please attach the financial information described in items A, B, and C of any expected guarantor of the proposed bond issue.
- 5. Completed Long Environmental Assessment Form.
- 6. Most recent quarterly filing of NYS Department of Labor Form 45, as well as the most recent fourth quarter filing. Please remove the employee Social Security numbers and note the full-time equivalency for part-time employees.

(Remainder of Page Intentionally Left Blank)

Part IX - Certification

Constantine Hatzidakis (name of representative of company submitting application) deposes and says that he or she is the Authorized Signatory (title) of The Hillcrest of Floral Park LLC, the corporation (company name) named in the attached application; that he or she has read the foregoing application and knows the contents thereof; and that the same is true to his or her knowledge.

Deponent further says that s/he is duly authorized to make this certification on behalf of the entity named in the attached Application (the "Applicant") and to bind the Applicant. The grounds of deponent's belief relative to all matters in said Application which are not stated upon his/her personal knowledge are investigations which deponent has caused to be made concerning the subject matter this Application, as well as in formation acquired by deponent in the course of his/her duties in connection with said Applicant and from the books and papers of the Applicant.

As representative of the Applicant, deponent acknowledges and agrees that Applicant shall be and is responsible for all costs incurred by the [Hempstead of Industrial Development Agency (hereinafter referred to as the "Agency") in connection with this Application, the attendant negotiations and all matters relating to the provision of financial assistance to which this Application relates, whether or not ever carried to successful conclusion. If, for any reason whatsoever, the Applicant fails to conclude or consummate necessary negotiations or fails to act within a reasonable or specified period of time to take reasonable, proper, or requested action or withdraws, abandons, cancels or neglects the application or if the Applicant is unable to find buyers willing to purchase the total bond issue required, then upon presentation of invoice, Applicant shall pay to the Agency, its agents or assigns, all actual costs incurred with respect to the application, up to that date and time, including fees to bond or transaction counsel for the Agency and fees of general counsel for the Agency. Upon successful conclusion and sale of the transaction contemplated herein, the Applicant shall pay to the Agency an administrative fee set by the Agency in accordance with its fee schedule in effect on the date of the foregoing application, and all other appropriate fees, which amounts are payable at closing.

THE UNDERSIGNED HEREBY CERTIFIES, SUBSCRIBES AND AFFIRMS, under penalties of perjury, that the answers and information provided in this Application and in any schedule, exhibit or statement attached hereto are true, accurate and complete, to the best of the knowledge of the undersigned.

The Hillcrest of Floral Park LLC

Sworn to me before this 17

Day of November , 20 23

(seal)

The Hillcrest of Floral Park LLG

Representative of the Applicant

Constantine Hatzidakis, Authorized Signatory

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No. 30-4661765 - Massai County Commission Expires August 31, 2024

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