----X IN THE MATTER OF A NOTICE OF PUBLIC HEARING RE: CENTENNIAL HOLDINGS LLC ----X 1 Floral Boulevard Floral Park, New York December 13, 2023 10:30 a.m. BEFORE: MICHAEL LODATO, Deputy Executive Director FREDERICK E. PAROLA, CEO Dolly Fevola, Court Reporter -FEVOLA REPORTING & TRANSCRIPTION INC (631) 724-7576-

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2	APPEARANCES:
3	TOWN OF HEMPSTEAD
4	INDUSTRIAL DEVELOPMENT AGENCY 350 Front Street
5	Hempstead, New York 11530 BY: MICHAEL LODATO
6	FREDERICK E. PAROLA, ESQ.
7	ALSO PRESENT:
8	Frank J. Chiara
9	Michael Longobardi John Gordon, Esq.
10	Guy Friedman Ryan Friedman
11	Gerard B. Vanessa Spinner
12	Maria Fauta Ann Gribbin
13	Susan Walsh Henry Alilionis William T. Townel
14 15	William F. Emmel Renee Marcus Lynn Rombanyo
16	Maryellen Conboy Joe O.
17	Peter T. Dorothy Baccari
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1 Centennial Holdings LLC 3 2 MR. LODATO: Good morning. My 3 name is Michael Lodato. I'm the 4 Deputy Executive Director for the 5 Hempstead IDA. I'm accompanied by the CEO, Frederick E. Parola. We're 6 7 here for the Centennial Holdings, 8 L.L.C. Public Hearing. 9 I will now read the Notice of 10 Public Hearing into the record: 11 Notice is hereby given that a 12 public hearing pursuant to Title 1 of Article 18-A of the New York 13 14 State General Municipal Law will be 15 held by the Town of Hempstead 16 Industrial Development Agency (the 17 "Agency") on the 13th day of December, 2023, at 10:30 a.m., local 18 19 time, at One Floral park Boulevard, 20 Village Hall, Town of Hempstead, New 21 York, in connection with the 22 following matters: 23 Centennial Holdings LLC, a 24 limited liability company organized 25 and existing under the laws of the

1	Centennial Holdings LLC 4
2	State of New York, on behalf of
3	itself and/or the principals of
4	Centennial Holdings L.L.C. and/or an
5	entity formed or to be formed on
6	behalf of the foregoing
7	(collectively, the "Company"), has
8	applied to the Town of Hempstead
9	Industrial Development Agency (the
10	"Agency"), for assistance in the
11	acquisition of multiple parcels of
12	land totalling approximately 0.5
13	acres of land, located at 1
14	Carnation Avenue, Village of Floral
15	Park, Town of Hempstead, New York
16	11001 (NCTM# District 22, Section
17	32, Block 054, Lots 15-16, 17-22)
18	(collectively, the "Land"), the
19	demolition of an existing
20	approximately 13,366 square foot
21	building Located on the Land, the
22	construction and equipping of an
23	approximately 30,512 square-foot
24	building containing approximately
25	twenty-four (24) residential

1 Centennial Holdings LLC 5 apartment units (consisting of a mix 2 3 of approximately twelve (12) two-bedroom units, and twelve (12) 4 5 one-bedroom units), and ground floor 6 parking (the "Improvements"), and 7 the acquisition and installation 8 therein of certain equipment and 9 personal property (the "Equipment"; 10 and together with the Land and the 11 Improvements, the "Facility"), which 12 Facility is to be leased by the 13 Agency to the Company and used by 14 the Company as a market-rate 15 multi-family residential building 16 (the "Project"). The Facility will 17 be initially, owned and/or managed 18 by the Company. 19 The Facility will be leased by 20 the Company to the Agency pursuant 21 to a certain Company Lease and will 22 be subleased by the Agency to the Company pursuant to a certain Lease 23 24 and Project Agreement. 25 The Agency contemplates that it

1	Centennial Holdings LLC 6						
2	will provide financial assistance to						
3	the Company in the form of						
4	exemptions from mortgage recording						
5	taxes in connection with the						
6	financing or any subsequent						
7	refinancing of the Facility,						
8	exemptions from sales and use taxes						
9	and abatement of real property						
10	taxes, consistent with the policies						
11	and resolutions of the Agency.						
12	A representative of the Agency						
13	will, at the above-stated time and						
14	place, hear and accept written						
15	comments from all persons with views						
16	in favor of or opposed to either the						
17	proposed grant of financial						
18	assistance to the Company by the						
19	Agency or the location or nature of						
20	the Facility. Prior to the hearing						
21	all persons with have the						
22	opportunity to review on the						
23	Agency's website (https:tohida.org/)						
24	the application for financial						
25	assistance filed by the Company with						
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1 Centennial Holdings LLC 7 2 the Agency and an analysis of the 3 costs and benefits of construction and ongoing operation of the 4 5 proposed Facility. Thank you. 6 If you would like to be heard, 7 please step up and state your name 8 clearly for the stenographer and 9 we'll put you on the record. This 10 is being filmed. 11 MR. GORDON: Good morning. I'm 12 John Gordon from Forchelli Deegan 13 Terrana representing Centennial 14 Holdings L.L.C. I have with me Guy 15 Friedman and Ryan Friedman here from 16 the Applicant. 17 So the site is the former 18 Masonic temple known as Centennial 19 Hall. It's been off the tax roles 20 for many years. It's underutilized. 21 It's like an office building at this 22 point prior to its demolition. 23 We are going to be putting 24 24 market-rate rental housing units at 25 the site. This will be a transit-

1 Centennial Holdings LLC 8 2 oriented development which is much 3 needed on Long Island. This is a public private partnership where 4 5 rather than waiting for state 6 mandates for housing, the developer 7 and the Village, through the 8 approval process, are getting these 9 units built on their own accord. 10 One of the things that's going 11 to be done is it's going to be a little bit more, you know --12 13 actually, substantial more cost than 14 a typical design is that the former 15 design of the building with the 16 columns which really stands at the 17 entrance of the village is going to 18 be reflected in the new design so 19 that's going to still have that same 20 feel of the columns there as people 21 enter the village. 22 So we think this is a great 23 project. We thank you for your 24 consideration. 25 MR. LODATO: Thank you.

1	Centennial Holdings LLC 9
2	MR. PAROLA: Please. Sure.
3	MR. LODATO: State your name
4	for the record before you speak.
5	MS. CONBOY: Hi. My name is
6	Maryellen Conboy. I'm a resident of
7	Floral Park for the past 20 years.
8	This whole process is a little new
9	to me so bear with me. This is not
10	my area of expertise. I'm simply a
11	residential occupational therapist
12	by trade so I work with children. I
13	have a few questions and hopefully
14	you can answer them.
15	I saw the announcement on the
16	Village website or through an e-mail
17	and I figured I would get some of my
18	questions answered.
19	First and foremost, I'm trying
20	to understand. They bought the
21	Centennial Holdings LLC bought the
22	building. It sat there for a while.
23	Now they are demoing it and I'm not
24	really sure the Agency's role in
25	helping with the financing because

1 Centennial Holdings LLC 10 2 they bought it. They demoed it. 3 I'm kind of confused by the language because it's saying what you just 4 5 read that they're asking for 6 financial assistance in developing 7 it and part of it was the demoing so 8 that's already done so that part I'm 9 a little confused about. 10 And then the part that really 11 concerns me is the part that they 12 are doubling the square footage of 13 the building. That's whatever. 14 It's already done. But I need to understand the tax ramifications for 15 16 the Town because I don't understand 17 the part where it's saying that they 18 are asking for an abatement of or it 19 sounds to me like they're asking to 20 be excused from paying taxes for a 21 certain number of years and I'm 22 trying to figure out how that's 23 going to benefit the Town when we 24 have 24 units, 24 more families or 25 peopling coming in using our

1	Centennial Holdings LLC 11
2	facilities and I don't understand
3	the whole process. If you could
4	explain that to me, I would
5	appreciate it.
6	The part that this gentleman
7	said over here about reconstructing
8	the columns to like be in line with
9	what the building that was there, I
10	think it was my understanding that
11	they were going to stay when they
12	first purchased the property then
13	they needed to demo it and now
14	they're going to put it back but I
15	can't see how the cost of building
16	those columns is going to be in line
17	with the amount of taxes that
18	they're going to save and we're not
19	going to get as a village so I guess
20	I need some of those questions
21	answered if you wouldn't mind.
22	MR. PAROLA: We will be happy
23	to. Let me explain the procedure.
24	Normally speaking, these hearings
25	are not a give and take

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1 Centennial Holdings LLC 12 MS. CONBOY: Okay. 2 3 MR. PAROLA: -- but due to the 4 nature of the project and our desire 5 to expose knowledge to you, we'll 6 entertain in a quasi dialogue and 7 perhaps Mr. Gordon representing the 8 developer can speak generally in 9 terms of the project. 10 So IDAs are never on the hook which means that we provide benefits 11 12 but we do not finance. The benefits 13 are really threefold. It's a PILOT 14 payment in lieu of taxes which means 15 there is a break on property taxes. 16 Often times the property is not 17 being taxed. This is the former 18 Masonic lodge so I don't know if it 19 was taxed, if it was not-for-profit, 20 many of these lodges are, so I don't 21 recall the history but the first 22 benefit is the PILOT. 23 Second is sales tax exemption. 24 So for the most part, if it's not 25 already covered by state law in

1 Centennial Holdings LLC 13 2 terms of manufacturing or benefit, 3 the developer gets a sales tax exemption for materials, everything 4 5 but a car. We can not give a sales 6 tax exemption for an automobile. 7 We've speculated that if you want to 8 get a forklift that would be 9 covered. 10 Third area is mortgage 11 recording tax which New York is just 12 a little over 1 percent. We do 13 about 75 percent of that because 14 part of that tax is MTA and court 15 decisions have ruled that we cannot 16 exempt that particular tax. And 17 some sewage taxes are not included 18 as well, separate taxing 19 jurisdiction. 20 So that overall is what we do. 21 These benefits, as the developer 22 makes his application, he or she 23 must state that but for -- that's 24 the key language -- but for the IDA 25 this project would not be

Centennial Holdings LLC 14 economically feasible and they would not go forward so they have to sign that by affidavit. So that is the role we play in terms of developing projects.

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7 There are many of these in New 8 York State. In Nassau County alone 9 we have -- the IDA, we have 76, 74, in the seventies. We have projects 10 11 that we have sponsored. There is 12 also a County IDA that also does 13 projects. Their jurisdiction though 14 is Long Beach and the City of Glen 15 Cove and overlaps where we are. We 16 as an IDA are quote/unquote Town of 17 Hempstead so our jurisdiction and 18 for projects that we can do lie 19 solely within the Town of Hempstead. 20 So that's an overview. 21 Mr. Gordon, would you care to 22 make some comments with respect to 23 the project directly? 24 MR. GORDON: John Gordon.

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Thank you. I appreciate the

1 Centennial Holdings LLC 15 2 questions. 3 I think, one point at a time. 4 First one is the element of getting 5 back to the columns. Aside from the 6 cost it also reduces the square 7 footage available for living space 8 and for other amenities like 9 balconies, things like that where it 10 could be put to more economic use as 11 opposed to the aesthetic design 12 which was done, as you know, a 13 request from the Village. 14 In terms of the economic 15 benefit from the project, the 16 current taxes on the vacant land are 17 somewhere around 54,000 a year. 18 Projects like this, even after going 19 through the approval process, you 20 know, if they are not getting 21 benefits in terms of phasing in the 22 additional assessment from a PILOT, 23 we're seeing a lot where they're not 24 getting their construction 25 financing. They are on hold. Some

1	Centennial Holdings LLC 16
2	are not going forward at all. And
3	with this, the PILOT, the average
4	PILOT payment is 148,000 per year.
5	That's total for all effective taxes
6	jurisdiction; county, town and
7	village. The total net PILOT
8	benefit over the entire course of
9	the project in excess of what the
10	vacant land taxes would be,
11	\$1.35 million. So, you know,
12	without this project there would be
13	\$1.35 million less of tax revenue
14	over the course of the PILOT as
15	compared to what the PILOT payment
16	schedule is.
17	MR. PAROLA: Just to build on
18	that, in the Town of Hempstead our
19	policy is we do not cut taxes
20	dramatically at all. Some
21	jurisdictions, for example, Babylon
22	Town will cut taxes half as an
23	incentive. This is an incorporated
24	area so we know the impact it would
25	have on an incorporated area, and in

1 Centennial Holdings LLC 17 every project area that we do 2 3 schools are greatly impacted, more so, quite obviously, than towns or 4 5 the county itself. So what we do, 6 and Mr. Gordon eluded to this, the 7 tax will begin where it is now. So 8 that 52 or \$54,000 number is where 9 the taxes will be. So, in a sense, 10 it's a net and then the taxes rise. 11 By the tenth year the taxes are 12 \$150,000. So each year -- you're 13 welcome to look at this before we 14 leave -- each year the taxes go up. 15 They do get a 3-year break in terms 16 or a freeze in a form of a period 17 which we anticipate in most cases is 18 where they're doing building, laying 19 the groundwork for the project, but 20 in that fourth year we would 21 recognize that they are now 22 functional, should have income coming in as a result. In this 23 24 case, tenants and it goes from the 25 54, 53 we talked about to \$80,000 in

1 Centennial Holdings LLC 18 2 the fourth year to reflect the fact 3 that they are now economically 4 ultimately viable and generating 5 moneys. Okay. So it's an abatement. It's a break on taxes 6 7 but it is by no means an avoidance 8 of taxes or elimination of taxes. 9 MR. GORDON: I like to think of 10 it as a runway into the taxes as 11 opposed to having full taxes in the 12 first year of operations which just, 13 you know, makes it unfeasible. 14 MR. PAROLA: Can you all hear Mr. Gordon? 15 16 UNKNOWN SPEAKER: A little bit. MR. GORDON: And just makes it 17 18 so that it's not financeable, you 19 know, especially in the current 20 interest rate environment. 21 Thank you. 22 MR. PAROLA: Thank you for your 23 very good questions. MS. CONBOY: Thank you for 24 25 answering. -FEVOLA REPORTING & TRANSCRIPTION INC (631) 724-7576-

1 Centennial Holdings LLC 19 2 MR. LODATO: If anyone else 3 would like to be heard, please step 4 up and state your name for the 5 record; otherwise, we're probably 6 going to leave the meeting open 7 another 10 minutes. 8 MR. PAROLA: Ten minutes, yeah. 9 (Whereupon, a brief recess was 10 taken as we await anymore comments.) 11 MR. LODATO: Thank you everyone 12 for attending and a very special 13 thank you to the Village and Susan 14 for helping me cue this up and 15 letting us use your beautiful 16 building for the meeting. 17 If no one else would like to 18 come up and be heard, we would like 19 to close this meeting on Centennial 20 Holdings sine die. Thank you. 21 MR. PAROLA: Thank you. Happy 22 holidays and Merry Christmas. 23 (Time noted: 11:00 a.m.) 24 25

1	20
2	CERTIFICATION
3	I, DOLLY FEVOLA, a Notary Public in
4	and for the State of New York, do hereby certify:
5	THAT the within transcript is a true record
6	of my stenographic notes.
7	I further certify that I am not related,
8	either by blood or marriage, to any of the parties
9	to this action; and
10	THAT I am in no way interested in
11	the outcome of this matter.
12	IN WITNESS WHEREOF, I have hereunto
13	set my hand this 14th day of December, 2023.
14	
15	Don F
16	Nolly Tevala
17	DOLLY FEVOLA
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