## FORM APPLICATION FOR FINANCIAL ASSISTANCE

# TOWN OF HEMPSTEAD INDUSTRIAL DEVELOPMENT AGENCY

## **PROJECT APPLICATION**

Redacted

DATE: March 24, 20	022	
APPLICATION OF:	Sunrise of Oceanside N Name of Owner and/or U	- ·
ADDRESS:	7902 West Park Drive McLean, Virginia 01950	
CONTACT:	Andy Coelho, Vice Presid	dent
PHONE NUMBER:	)	
EMAIL ADDRESS:		C
FAX NUMBER:		
Type of Application:	☐ Tax-Exempt Bond ☐	Taxable Bond
	Straight Lease	☐ Refunding Bond
	☐ Special	Straight Lease

Town of Hempstead Industrial Development Agency 350 Front Street, Rom 234A Hempstead, New York 11550 516-489-5000 extension 4200

## Part I: Owner & User Data

## 1. Owner Data:

A. O	wner (Applica	nt for assistan	ce): Sunrise o	f Oceansi	de NY Propco, LLC.
		)2 West Park cLean, Virgii			
	Federal Emp	loyer ID #.		Webs	ite: sunriseseniorliving.com
0	wner Officer C	Certifying App	olication: <b>Andy</b>	Coelho	
	Title of Offic	er: Vice Pres	sident		
	Phone Numb	er:	E-n	nail:	_
B. Bu	usiness Type:				
	Sole Propriet	torship 🗖	Partnership	) <b>□</b>	Privately Held
	Public Corpo	oration 🗆	Lis	ted on	
	State of Inco	rporation/For	mation:		
C. Na	nture of Busine (e.g., "manufac		or industry"	; "distributo	r of"; or "real estate holding company"
De	eveloper and o	operator of a	ssisted living	communi	ties for seniors.
D. O	wner Counsel:				
	Firm Name:	Sahn Ward	l Braff Koblei	ız, PLLC	
	Address:		Ovington Boul , New York 11		Suite 601
	Individual At	ttorney: Elisa	abetta T. Cosc	hignano,	Esq.
	Phone Numb	eı	E-n	nail:	

E. Principal Stockholders, Members or Partners, if any, of the Owner (5% or more equity):

Name

Percent Owned

Revera Assisted Living Inc.

66%

Welltower Propco Group LLC

34%

Please find organizational chart attached herewith as Exhibit "A" and Rider attached herewith.

- F. Has the Owner, or any subsidiary or affiliate of the Owner, or any stockholder, partner, member, officer, director or other entity with which any of these individuals is or has been associated with:
  - i. ever filed for bankruptcy, been adjudicated bankrupt or placed in receivership or otherwise been or presently is the subject of any bankruptcy or similar proceeding? (if yes, please explain)
  - ii. been convicted of a felony, or misdemeanor, or criminal offense (other than a motor vehicle violation)? (if yes, please explain)
- G. If any of the above persons (see "E", above) or a group of them, owns more than 50% interest in the Owner, list all other organizations which are related to the Owner by virtue of such persons having more than a 50% interest in such organizations.

## Sunrise of Oceanside NY PropCo, LLC

- H. Is the Owner related to any other organization by reason of more than a 50% ownership? If so, indicate name of related organization and relationship: **No**
- I. List parent corporation, sister corporations and subsidiaries: None, other than those listed herein.
- J. Has the Owner (or any related corporation or person) been involved in or benefited by any prior industrial development financing in the municipality in which this project is located, whether by this agency or another issuer? (Municipality herein means city, town or village, or if the project is not in an incorporated city, town or village, the unincorporated areas of the county in which it is located.) If so, explain in full:
- K. List major bank references of the Owner:

Zain Yusef, VP, Wells Fargo Commercial Real Estate, 1750 H. St, NW Suite 550, Washington DC 20006.

Jason Schreiber, SVP, Manager of Seniors Housing Finance, PNC Real Estate, Chapel Hill,

## 2. User Data – **NOT APPLICABLE**

\*\*(for co-applicants for assistance or where a landlord/tenant relationship will exist between the owner and the user)\*\*

A. User (together with the Owner, the "Applicant"): Not applicable. The project shall be 100% owned by Sunrise of Oceanside NY PropCo, LLC which shall be the landlord/user of the project. Federal Employer ID #: \_\_\_\_\_ Website: \_\_\_\_ NAICS Code: \_\_\_\_\_ User Officer Certifying Application: Title of Officer: Phone Number: \_\_\_\_\_ E-mail: B. Business Type: Sole Proprietorship □ Partnership □ Privately Held □ Public Corporation □ Listed on \_\_\_\_\_ State of Incorporation/Formation: C. Nature of Business: (e.g., "manufacturer of \_\_\_\_\_ for \_\_\_\_ industry"; "distributor of \_\_\_\_\_"; or "real estate holding company") D. Are the User and the Owner Related Entities? Yes □ No □ i. If yes, the remainder of the questions in this Part I, Section 2 (with the exception of "F" below) need not be answered if answered for the Owner. ii. If no, please complete all questions below. E. User's Counsel: Firm Name:

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Address:

	Indiv	vidual Attorney:	
	Phon	ie Number:	E-mail:
F.	Principal	Stockholders or Partners, if an	y (5% or more equity):
		Name	Percent Owned
C			
G.		or other entity with which any of ever filed for bankruptcy, be	iate of the User, or any stockholder, partner, officer, of these individuals is or has been associated with: een adjudicated bankrupt or placed in receivership or ly is the subject of any bankruptcy or similar explain)
	ii.	ever been convicted of a fel violation)? (if yes, please exp	ony or criminal offense (other than a motor vehicle blain)
H.	interest in	-	above) or a group of them, owns more than 50% ations which are related to the User by virtue of such in such organizations.
I.		er related to any other organizat name of related organization and	tion by reason of more than a 50% ownership? If so, d relationship:

J. List parent corporation, sister corporations and subsidiaries:

K.	Has the User (or any related corporation or person) been involved in or benefited by any prior industrial development financing in the municipality in which this project is located, whether by this agency or another issuer? (Municipality herein means city, town or village, or if the project is not in an incorporated city, town or village, the unincorporated areas of the county in which it is located.) If so, explain in full:
L.	List major bank references of the User:
	Part II – Operation at Current Location  **(if the Owner and the User are unrelated entities, answer separately for each)**
Cu	rrent Location Address: Not Applicable
Ow	ned or Leased: Not Applicable
De: etc	scribe your present location (acreage, square footage, number buildings, number of floors, .):
No	t Applicable
	pe of operation (manufacturing, wholesale, distribution, retail, etc.) and products and/or vices:
No	t Applicable
Are	e other facilities or related companies of the Applicant located within the State?  Yes No
	If yes, list the Address: Sunrise Senior Living operates facilities in New York State. Approximately a dozen facilities are on Long Island with 2 existing facilities in the Town of Hempstead located in Lynbrook located at 53 Franklin Avenue, Lynbrook and East Meadow located at 1555 Glen Curtiss Boulevard, East Meadow.

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1.

2.

3.

4.

5.

6.	If yes to above ("5"), will the completion of the project result in the removal of such facility of facilities from one area of the state to another OR in the abandonment of such facility of facilities located within the State? Yes \(\Pi\) No					
	A. If no, explain how current facilities will be utilized: Each facility operates as its own community, independent of one another.					
	B. If yes, please indicate whether the project is reasonably necessary for the Applicant maintain its competitive position in its industry or remain in the State and explain in full:	to				
7.	Has the Applicant actively considered sites in another state? Yes □ No ■					
	A. If yes, please list states considered and explain:	_				
8.	Is the requested financial assistance reasonably necessary to prevent the Applicant from moving out of New York State? Yes \(\sigma\) No \(\sigma\) Not Applicable	ng				
	A. Please explain:					
9.	Number of full-time equivalent employees at current location and average salary: Applicable	Not				
	<u>Part III – Project Data</u>					
1.	Project Type:					
	A. What type of transaction are you seeking?: (Check one)					
	Straight Lease ■ Taxable Bonds □ Tax-Exempt Bonds □ Equipment Lease Only □					
	B. Type of benefit(s) the Applicant is seeking: (Check all that apply)  Sales Tax Exemption Mortgage Recording Tax Exemption PILOT Agreement:					
2.	Location of project:					
	A. Street Address: 374 Atlantic Avenue, Oceanside, New York					
	B. Tax Map: Section 38 Block 400 Lot(s) 465 & 476					
	C. Municipal Jurisdiction:					

D.	Acreage: 2.84
3. <u>Pr</u>	oject Components (check all appropriate categories):
A.	Construction of a new building i. Square footage: 77,433  Yes □ No
В.	Renovations of an existing building  i. Square footage: Yes No
C.	Demolition of an existing buildings i. Square footage: Not Applicable
D.	Land to be cleared or disturbed i. Square footage/acreage: 2.84  Yes □ No
E.	Construction of addition to an existing building  Yes No i. Square footage of addition: ii. Total square footage upon completion:
F.	Acquisition of an existing building i. Square footage of existing building:  Yes □ No
G.	Installation of machinery and/or Equipment  i. List principal items or categories of equipment to be acquired: Mechanical Components, Elevator System, Signage, HVAC, Sanitary, Gas Utility Components, Electric Utility Components, Plumbing System and related equipment.  Installation of machinery and/or Equipment  Yes □ No  Components, Elevator System, Signage, HVAC, Sanitary, Gas Utility  Components, Electric Utility Components, Plumbing System and related equipment.
4. <u>Cu</u>	rrent Use at Proposed Location:
A.	Does the Applicant currently hold fee title to the proposed location?
i	. If no, please list the present owner of the site: Current ownership is vested in Jaz Grand LLC. Applicant is the assignee of the contract vendee.
В.	Present use of the proposed location: Vacant Land
C.	Is the proposed location currently subject to an IDA transaction (whether through this Agency or another?)   Yes  No
	i. If yes, explain:
D.	Is there a purchase contract for the site? (if yes, explain): ☐ Yes ☐ No

9

Town: **Hempstead**Village: **Not Applicable**School District: **Oceanside** 

i. 11.

Sunrise Development Inc. is the contract vendee to purchase this property. The Applicant is the assignee of the contract vendee. The terms of the contract are trade secrets and confidential but may be disclosed to the Agency provided the details of the contract are exempt from any disclosure request made. E. Is there an existing or proposed lease for the site? (if yes, explain): No 5. Proposed Use: A. Describe the specific operations of the Applicant or other users to be conducted at the project site: The subject Premises is currently a vacant lot. The project site would be developed into a first class, assisted living facility with associated parking and site improvements. The development shall consists of eighty-four (84) units and comprises of approximately thirty-four (34) one-bedroom / studios and fifty (50) two-bedrooms, The project would provide assisted living, memory care, coordination of hospice care among other care services. Further, the facility will provide on-site nursing 24 hours a day with a registered nurse in the building 7 days per week. The seniors who will reside at this facility will also enjoy programs and activities that will incorporate physical fitness, creative, social, learning and spiritual opportunities. B. Proposed product lines and market demands: Applicant has performed market research that shows a strong need for assisted living facilities in the Oceanside community. C. If any space is to be leased to third parties, indicate the tenant(s), total square footage of the project to be leased to each tenant, and the proposed use by each tenant: Not Applicable **D.** Need/purpose for project (e.g., why is it necessary, effect on Applicant's business): Applicant has performed extensive market research which shows a strong need for quality assisted living facilities in Oceanside as well as neighboring south shore communities. Further, there is a strong demand for these facilities which will enable the community's elderly residents to remain in the community or vicinity of their friends and family. E. Will any portion of the project be used for the making of retail sales to customers who personally visit the project location? Yes  $\square$ If yes, what percentage of the project location will be utilized in connection with the sale of retail goods and/or services to customers who personally visit the project location? 6. Project Work:

Yes 
No

% COMPLETE 0 Yes □ No ■ % COMPLETE 0

Yes □ No ■ % COMPLETE 0

A. Has construction work on this project begun? If yes, complete the following:

Site Clearance:

Foundation:

Footings:

i.

ii.

iii.

	iii. iv. v. vi.	Footings: Steel: Masonry: Other:	Yes □ Yes □ Yes □	No No No		% COMPLETE 0 % COMPLETE 0	
В.	What is the	e current zoning?: Business	"X"				
C.	Will the pr	oject meet zoning requiremen	nts at the p	ropos	ed 1	ocation?	
		Yes 📉	No □				
D.	request: The application property. Resolution parking, h	An adopting resolution was No. 1286-2020. The Board	ducted a p nted the cl issued by d of Appea f. The Boa	ublichange the Tals colored	hea e in Fow ndu f Ap	aring on the rezoning zone for the rear portion of to non November 17, 2020 und cted a public hearing on the opeals granted the variances	
E.	Have site p	lans been submitted to the ap	propriate p	olann	ing	department? Yes 📕 No 🗆	
Pro	oject Compl	etion Schedule:					
A.		e proposed commencement da n/renovation/equipping of the		acqui	sitio	n and the	
	i.	Acquisition: Approximately	March 23	3, 202	21		
	ii.	Construction/Renovation/Eq	uipping: A	ppro	xim	ately June 1, 2022	
В.	use of the p					te the project and when the first the completion/first use will	st
		Part IV - Project	Costs and	Fina	<u>ncir</u>	ng	
Pro	ject Costs:						
A.		curate estimate of cost necess ent and/or equipping of the pr	•	•	isiti	on, construction, renovation,	
	Descript	<u>ion</u>			<u>Am</u>	ount	
	Land an	d/or building acquisition	\$ 7,672,5	00			
	Building	g(s) demolition/construction	\$ 27,308,	086			
	Building	renovation	\$ Not Ap	plica	ble		

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7.

1.

Site Work \$	Included in "Building	Demo/Construction"	
Machinery and Equipment \$	Included in "Building	Demo/Construction"	
Legal Fees \$ Included in "Other"			
Architectural/Engineering Fees \$	1,253,181		
Financial Charges \$	\$ 628,711		
Other (Specify) \$	\$ 11,532,655*		
	48,395,133		
*Entitlement and Permitting, Insurance, Property Development Fees, Reserve Costs, Warehouse, Deli		•	
IT, Vehicle Expense, Design Fee, Procurement Fee,		viovable Equipment &	
	,		
2. Method of Financing:		an a	
	Amount	Term	
A. Tax-exempt bond financing:	\$	years	
B. Taxable bond financing:	\$	years	
C. Conventional Mortgage:	\$ 31,456,837	30 years	
D. SBA (504) or other governmental financing	g: \$	years	

Total Project Costs \$48,395,133

i. What percentage of the project costs will be financed from public sector sources?

\$

\$ 16,938,297

years

years

None

State and federal grants and tax credits):

E. Public Sources (include sum of all

G. Owner/User equity contribution:

## 3. Project Financing:

F. Other loans:

- A. Have any of the above costs been paid or incurred (including contracts of sale or purchase orders) as of the date of this application? Yes  $\blacksquare$  No  $\square$ 
  - If yes, provide detail on a separate sheet. Please see attached herewith as Exhibit "B".
- B. Are costs of working capital, moving expenses, work in progress, or stock in trade included in the proposed uses of bond proceeds? Give details:

#### Not Applicable

C. Will any of the funds borrowed through the Agency be used to repay or refinance an existing mortgage or outstanding loan? Give details:

No

D. Has the Applicant made any arrangements for the marketing or the purchase of the bond or bonds? If so, indicate with whom:

Not Applicable

## Part V - Project Benefits

## 1. Mortgage Recording Tax Benefit:

A. Mortgage Amount for exemption (include sum total of construction/permanent/bridge financing):

\$31,456,837

B. Estimated Mortgage Recording Tax Exemption (product of Mortgage Amount and .75%):

$$.75\% \times \$31,456,837 = \$235,926.28$$

## 2. Sales and Use Tax Benefit:

A. Gross amount of costs for goods and services that are subject to State and local Sales and Use Tax (such amount to benefit from the Agency's exemption):

\$15,750,000

B. Estimated State and local Sales and Use Tax exemption (product of 8.625% and figure above):

$$8.625\% \times $15,750,000 = $1,358,438$$

- C. If your project has a landlord/tenant (owner/user) arrangement, please provide a breakdown of the number in "B" above:
  - i. Owner: **Not Applicable**
  - ii. User: Not Applicable

## 3. Real Property Tax Benefit:

A. Identify and describe if the project will utilize a real property tax exemption benefit other than the Agency's PILOT benefit: **No** 

- B. Agency PILOT Benefit:
  - i. Term of PILOT requested: 25 years
  - ii. Upon acceptance of this application, the Agency staff will create a PILOT schedule and indicate the estimated amount of PILOT Benefit based on anticipated tax rates and assessed valuation and attached such information to <a href="Exhibit A">Exhibit A</a> hereto. At such time, the Applicant will certify that it accepts the proposed PILOT schedule and requests such benefit to be granted by the Agency.

## Part VI - Employment Data

1. List the Applicant's and each users present employment, and estimates of (i) employment <u>at the proposed project location</u> at the end of year one and year two following project completion and (ii) the number of residents of the Labor Market Area\* ("LMA") that would fill the full-time and part-time jobs at the end of the second year following completion:

	Present	First Year	Second Year	Residents of LMA
Full-Time	0	42	55	32
Part-Time**	0	18	22	12

<sup>\*</sup> The Labor Market Area includes the County/City/Town/Village in which the project is located as well Nassau and Suffolk Counties.

## 2. Salary and Fringe Benefits:

Category of Jobs to be Retained and Created	Average Salary or Range of Salary	Average Fringe Benefits or Range of Fringe Benefits
Salary Wage Earners	\$89,904	\$7,552
Commission Wage Earners	\$71,664	\$6,020
Hourly Wage Earners	\$48,342	\$4,061
1099 and Contract Workers	N/A	N/A

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1 Otal	Anticipate	a Consui	iciion jo	DS 1.JU	
				~~ <u>~~~</u>	

<sup>\*\*</sup> This application will not be deemed complete and final until <u>Exhibit A</u> hereto has been completed and executed.\*\*

<sup>\*\*</sup> Agency staff converts Part-Time jobs into FTEs for state reporting purposes by dividing the number of Part-Time jobs by two (2).

Note: The Agency reserves the right to visit the facility to confirm that job creation numbers are being met.

## Part VII - Representations, Certifications and Indemnification

1. Is the Applicant in any litigation which would have a material adverse effect on the Applicant's financial condition? (if yes, furnish details on a separate sheet)

2. Has the Applicant or any of the management of the Applicant, the anticipated users or any of their affiliates, or any other concern with which such management has been connected, been cited for a violation of federal, state or local laws or regulations with respect to labor practices, hazardous wastes, environmental pollution or other operating practices? (If yes, furnish details on a separate sheet)

3. Is there a likelihood that the Applicant would not proceed with this project without the Agency's assistance? (If yes, please explain why; if no, please explain why the Agency should grant the benefits requested)

Yes No 🗆

This project will not be feasible and would not move forward. Market tax rates make it infeasible to obtain bank financing needed to construct and operate the facility. Overall project costs combined with "market" real estate taxes render the project undevelopable.

4. If the Applicant is unable to obtain financial assistance from the Agency for the project, what would be the impact on the Applicant and on the municipality?

This project will not be economically feasible and would not move forward. The municipality would lose future increased tax revenues, increased employment, a place for the local seniors to go at an age when they can no longer care for themselves and lastly municipality will lose over 100 construction jobs and an estimated numerous jobs created by the outsourcing of contract services necessary for the operation of the facility including landscaping, maintenance, trash removal window washing, etc. as well as permanent jobs that would be sourced locally.

5. The Applicant understands and agrees that the provisions of Section 862(1) of the New York General Municipal Law, as provided below, will not be violated if financial assistance is provided for the proposed project:

§ 862. Restrictions on funds of the agency. (1) No funds of the agency shall be used in respect of any project if the completion thereof would result in the removal of an industrial or manufacturing plant of the project occupant from one area of the state to another area of the state or in the abandonment of one or more plants or facilities of the project occupant located within the state, provided, however, that neither

restriction shall apply if the agency shall determine on the basis of the application before it that the project is reasonably necessary to discourage the project occupant from removing such other plant or facility to a location outside the state or is reasonably necessary to preserve the competitive position of the project occupant in its respective industry.

Initial A

6. The Applicant understands and agrees that in accordance with Section 858-b(2) of the General Municipal Law, except as otherwise provided by collective bargaining agreements, new employment opportunities created as a result of the project will be listed with the New York State Department of Labor, Community Services Division and with the administrative entity of the service delivery area created pursuant to the Job Training Partnership Act (PL 97-300) in which the project is located (collectively, the "Referral Agencies"). The Applicant also agrees, that it will, except as otherwise provided by collective bargaining contracts or agreements to which they are parties, first consider for such new employment opportunities persons eligible to participate in federal job training partnership programs who shall be referred by the Referral Agencies

Initial Ac

7. The Applicant confirms and acknowledges that the owner, occupant, or operator receiving financial assistance for the proposed project is in substantial compliance with applicable local, state and federal tax, worker protection and environmental laws, rules and regulations.

Initial AC

8. The Applicant confirms and acknowledges that the submission of any knowingly false or knowingly misleading information may lead to the immediate termination of any financial assistance and the reimbursement of an amount equal to all or part of any tax exemption claimed by reason of the Agency's involvement the Project.

Initial AC

9. The Applicant confirms and hereby acknowledges that as of the date of this Application, the Applicant is in substantial compliance with all provisions of Article 18-A of the New York General Municipal Law, including, but not limited to, the provision of Section 859-a and Section 862(1) of the New York General Municipal Law.

Initial #

10. In accordance with Section 862(1) of the New York General Municipal Law the Applicant understands and agrees that projects which result in the removal of an industrial or manufacturing plant of the project occupant from one area of the State to another area of the State or in the abandonment of one or more plants or facilities of the project occupant within the State is ineligible for financial assistance from the Agency, unless otherwise approved by the Agency as reasonably necessary to preserve the competitive position of the project in its respective industry or to discourage the project occupant from removing such other plant or facility to a location outside the State.

Initial AC

11. The Applicant represents and warrants that to the Applicant's knowledge neither it nor any of its affiliates, nor any of their respective partners, members, shareholders or other equity owners, and none of their respective employees, officers, directors, representatives or agents is, nor will they become a person or entity with who United States persons or entities are restricted from doing business under regulations of the Office of Foreign Asset Control (OFAC) of the Department of the Treasury (including those named on OFAC's Specially Designated and Blocked Persons List or under any statute, executive order including the September 24, 2001, Executive Order Block Property and Prohibiting Transactions with Persons Who Commit, Threaten to Commit, or Support Terrorism, or other governmental action and is not and will not assign or otherwise transfer this Agreement to, contract with or otherwise engage in any dealings or transactions or be otherwise associated with such persons or entities.

Initial AC

12. The Applicant confirms and hereby acknowledges it has received the Agency's fee schedule attached hereto as <u>Schedule A</u> and agrees to pay such fees, together with any expenses incurred by the Agency, including those of Transaction Counsel, with respect to the Facility. The Applicant agrees to pay such expenses and further agrees to indemnify the Agency, its members, directors, employees and agents and hold the Agency and such persons harmless against claims for losses, damage or injury or any expenses or damages incurred as a result of action taken by or on behalf of the Agency in good faith with respect to the project.

Initial AC

13. The Applicant confirms and hereby acknowledges it has received the Agency's [Construction Wage] Policy attached hereto as <u>Schedule B</u> and agrees to comply with the same.

Initial AC

14. The Applicant hereby agrees to comply with Section 875 of the General Municipal Law. The Company further agrees that the financial assistance granted to the project by the Agency is subject to recapture pursuant to Section 875 of the Act and the Agency's [Recapture and Termination] Policy, attached hereto as <u>Schedule C</u>.

Initial AC

## Part VIII - Submission of Materials

- 1. Financial statements for the last two fiscal years (unless included in the Applicant's annual report).
- 2. Applicant's annual reports (or 10-K's if publicly held) for the two most recent fiscal years.
- 3. Quarterly reports (form 10-Q's) and current reports (form 8-K's) since the most recent annual report, if any.
- 4. In addition, please attach the financial information described in items A, B, and C of any expected guarantor of the proposed bond issue.
- 5. Completed Long Environmental Assessment Form.
- 6. Most recent quarterly filing of NYS Department of Labor Form 45, as well as the most recent fourth quarter filing. Please remove the employee Social Security numbers and note the full-time equivalency for part-time employees.

(Remainder of Page Intentionally Left Blank)

## Part IX - Certification

Andrew Coelho (name of representative of company submitting application) deposes and says that he or she is the Vice President of Sunrise of Oceanside NY Propco, LLC, the corporation (company name) named in the attached application; that he or she has read the foregoing application and knows the contents thereof; and that the same is true to his or her knowledge.

Deponent further says that s/he is duly authorized to make this certification on behalf of the entity named in the attached Application (the "Applicant") and to bind the Applicant. The grounds of deponent's belief relative to all matters in said Application which are not stated upon his/her personal knowledge are investigations which deponent has caused to be made concerning the subject matter this Application, as well as in formation acquired by deponent in the course of his/her duties in connection with said Applicant and from the books and papers of the Applicant.

As representative of the Applicant, deponent acknowledges and agrees that Applicant shall be and is responsible for all costs incurred by the Town of Hempstead Industrial Development Agency (hereinafter referred to as the "Agency") in connection with this Application, the attendant negotiations and all matters relating to the provision of financial assistance to which this Application relates, whether or not ever carried to successful conclusion. If, for any reason whatsoever, the Applicant fails to conclude or consummate necessary negotiations or fails to act within a reasonable or specified period of time to take reasonable, proper, or requested action or withdraws, abandons, cancels or neglects the application or if the Applicant is unable to find buyers willing to purchase the total bond issue required, then upon presentation of invoice, Applicant shall pay to the Agency, its agents or assigns, all actual costs incurred with respect to the application, up to that date and time, including fees to bond or transaction counsel for the Agency and fees of general counsel for the Agency. Upon successful conclusion and sale of the transaction contemplated herein, the Applicant shall pay to the Agency an administrative fee set by the Agency in accordance with its fee schedule in effect on the date of the foregoing application, and all other appropriate fees, which amounts are payable at closing.

Fully HWells

Representative of Applicant

Sworn to me before this 24 The Day of November, 20 21

Morrica Herrity

Morrica Herrity

MONICA SANDRA HERRITY NOTARY PUBLIC REGISTRATION # 7731288 COMMONWEALTH OF VIRGINIA MY COMMISSION EXPIRES APRIL 30, 2025