# FORM APPLICATION FOR FINANCIAL ASSISTANCE

# TOWN OF HEMPSTEAD INDUSTRIAL DEVELOPMENT AGENCY



# PROJECT APPLICATION

11/19

DATE: <u>7/30/21</u>		
APPLICATION OF:		NSER, LLC  User of Proposed Project
ADDRESS:	58 VANDERBILT MOTOR COMMACK, NY 11725	PARKWAY, SUITE 100
CONTACT:	MS. CHRISTINE LINSALA	<u>TO</u>
PHONE NUMBER:		
EMAIL ADDRESS:		
FAX NUMBER:		
Type of Application:	☐ Tax-Exempt Bond	☐ Taxable Bond
	X Straight Lease	☐ Refunding Bond
	☐ Special Straig	tht Lease

Town of Hempstead Industrial Development Agency 350 Front Street, Rom 234A Hempstead, New York 11550 516-489-5000 extension 4200

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# Part I: Owner & User Data

# 1. Owner Data:

A. Owner (Applicant for assistance): 25 WANSER, LLC
Address: 58 VANDERBILT MOTOR PARKWAY, SUITE 100 COMMACK, NY 11725
Federal Employer ID #: Website: www.heatherwood.com
Owner Officer Certifying Application: <b>DOUGLAS S. PARTRICK</b>
Title of Officer: MANAGING MEMBER
Phone Number E-mail:
B. Business Type:
Sole Proprietorship $\square$ Partnership $\square$ Privately Held $\underline{\mathbf{X}}$
Public Corporation ☐ Listed on
State of Incorporation/Formation: <b>NEW YORK</b>
C. Nature of Business:  (e.g., "manufacturer of for industry"; "distributor of"; or "real estate holding company")
REAL ESTATE DEVELOPMENT – MULTIFAMILY HOUSING
D. Owner Counsel:
Firm Name: FARRELL FRITZ, P.C.
Address: 400 RXR PLAZA UNIONDALE, NY 11556
Individual Attorney: PETER L. CURRY, ESQ.
Phone Number E-mail
E. Principal Stockholders, Members or Partners, if any, of the Owner (5% or more equity):
Name Percent Owned
DOUGLAS S. PARTRICK50%THE ESTATE OF DONALD G. PARTRICK50%

- F. Has the Owner, or any subsidiary or affiliate of the Owner, or any stockholder, partner, member, officer, director or other entity with which any of these individuals is or has been associated with:
  - i. ever filed for bankruptcy, been adjudicated bankrupt or placed in receivership or otherwise been or presently is the subject of any bankruptcy or similar proceeding? (if yes, please explain)
  - ii. been convicted of a felony, or misdemeanor, or criminal offense (other than a motor vehicle violation)? (if yes, please explain)
- G. If any of the above persons (see "E", above) or a group of them, owns more than 50% interest in the Owner, list all other organizations which are related to the Owner by virtue of such persons having more than a 50% interest in such organizations.

THE APPLICANT IS A SUBSIDIARY OF HEATHERWOOD LUXURY RENTALS, A 70-YEAR OLD REAL ESTATE DEVELOPMENT COMPANY WHICH HAS CONSTRUCTED AND OPERATED NUMEROUS RESIDENTIAL RENTAL COMMUNITIES, CONTAINING THOUSANDS OF UNITS, ON LONG ISLAND AND IN NEW YORK CITY.

H. Is the Owner related to any other organization by reason of more than a 50% ownership? If so, indicate name of related organization and relationship:

### SEE ANSWER G

I. List parent corporation, sister corporations and subsidiaries:

# SEE ANSWER G

J. Has the Owner (or any related corporation or person) been involved in or benefited by any prior industrial development financing in the municipality in which this project is located, whether by this agency or another issuer? (Municipality herein means city, town or village, or if the project is not in an incorporated city, town or village, the unincorporated areas of the county in which it is located.) If so, explain in full:

YES, AN AFFILIATE OF THE APPLICANT IS CURRENTLY PROCEEDING WITH THE AGENCY ON A PROJECT LOCATED AT 111 HEMPSTEAD AVENUE, WEST HEMPSTEAD, NEW YORK. THE AGENCY HAS ISSUED A PRELIMINARY APPROVAL FOR THIS APPLICATION.

UBS FINANCIAL SERVICES INC 500 E PRAFF STREET. 1LTH FLOOR BALTIMORE. MD 21202-3133	
TEAM ADMINISTRATOR TOLL FREE { FAX	
VICE PRESIDENT- COMMERCIAL PRIVE BANKUNITED. N.A.  MELVILLE OFFICE 445 BRROADHOLLOW RD SUITE 130  MELVILLE. NY 11747  P: Email	ATE BANKING
<ul> <li>2. <u>User Data</u></li> <li>**(for co-applicants for assistance or where a landlord/ten and the user)**</li> <li>A. User (together with the Owner, the "Applicant")</li> </ul>	
Address:	
Federal Employer ID #:	
NAICS Code:	
User Officer Certifying Application:	
Title of Officer:	
Phone Number:	E-mail:
B. Business Type: <u>N/A</u>	
Sole Proprietorship   Partnership	Privately Held □
Public Corporation ☐ Listed	on
State of Incorporation/Formation:	

K. List major bank references of the Owner:

C.	Nature of (e.g., "i	`Busine manufac	ss: <u>N/A</u> urer of	_ for	industry'	; "distribut	or of	,	or "real estat	e holding company")
D.	Are the U	ser and	the Owne	r Relate	ed Entities	s? <u>N/A</u>	Yes [	J	No □	
	i.		, the remain below) n		-					th the exception
	ii.	If no,	please cor	nplete a	ıll questio	ns below				
E.	User's Co	ounsel:	<u>N/A</u>							
	Firm I	Name:								
	Addre	ess:		J. A. Prince Pri						
							-			
	Indivi	dual At	torney: _							
	Phone	Numb	er:				E-ma	ail:_	· · · · · · · · · · · · · · · · · · ·	
F.	Principal S	Stockho	olders or P	artners,	if any (59	% or mor	e equity	'): <u>I</u>	N/A	
			Name				Perce	ent C	Owned	
	-			· ····						
	•									
G.										; partner, officer, associated with:
	i.	otherv		or pr	esently i	s the su		~	-	in receivership or uptcy or similar
	ii.		een convi		-		nal offe	nse	(other than	a motor vehicle

H.	If any of the above persons (see "E", above) or a group of them, owns more than 50% interest in the User, list all other organizations which are related to the User by virtue of such persons having more than a 50% interest in such organizations. N/A
I.	Is the User related to any other organization by reason of more than a 50% ownership? If so, indicate name of related organization and relationship: $N/A$
J.	List parent corporation, sister corporations and subsidiaries: <u>N/A</u>
K.	Has the User (or any related corporation or person) been involved in or benefited by any prior industrial development financing in the municipality in which this project is located whether by this agency or another issuer? (Municipality herein means city, town or village, or if the project is not in an incorporated city, town or village, the unincorporated areas of the county in which it is located.) If so, explain in full: N/A
L.	List major bank references of the User: <u>N/A</u>

Part II – Operation at Current Location

\*\*(if the Owner and the User are unrelated entities, answer separately for each) \*\*

1.	Current Location Address: <u>N/A</u>
2.	Owned or Leased: <u>N/A</u>
3.	Describe your present location (acreage, square footage, number buildings, number of floors, etc.): N/A
4.	Type of operation (manufacturing, wholesale, distribution, retail, etc.) and products and/or services: $\underline{N/A}$
5.	Are other facilities or related companies of the Applicant located within the State? No \(\Delta\) No \(\Delta\)
	A. If yes, list the Address:
6.	If yes to above ("5"), will the completion of the project result in the removal of such facility or facilities from one area of the state to another OR in the abandonment of such facility or facilities located within the State? Yes \(\Pi\) No \(\Pi\) \(\frac{\N/A}{2}\)  A. If no, explain how current facilities will be utilized:
	B. If yes, please indicate whether the project is reasonably necessary for the Applicant to maintain its competitive position in its industry or remain in the State and explain in full:
7.	Has the Applicant actively considered sites in another state? Yes $\square$ No $\square$ No $\square$ No $\square$ No $\square$
	A. If yes, please list states considered and explain:
8.	Is the requested financial assistance reasonably necessary to prevent the Applicant from moving out of New York State? Yes \(\Delta\) No \(\Delta\) \(\bar{N/A}\)  A. Please explain:
9.	Number of full-time equivalent employees at current location and average salary: $\underline{\mathbf{N}}/\underline{\mathbf{A}}$

# Part III - Project Data

1.	Pro	oject Type:
	Α.	What type of transaction are you seeking?: (Check one)  Straight Lease X Taxable Bonds □ Tax-Exempt Bonds □  Equipment Lease Only □
	В.	Type of benefit(s) the Applicant is seeking: (Check all that apply)  Sales Tax Exemption X Mortgage Recording Tax Exemption X  PILOT Agreement: X
2.	<u>Lo</u>	cation of project:
	A.	Street Address: <u>25 WANSER AVENUE AND 40 BAYVIEW AVENUE</u> . <u>LAWRENCE/INWOOD, NY 11096</u>
	B.	Tax Map:
		<ul> <li>(i) Owned Parcel: District: SECTION: 40 BLOCK: 66 LOTS: 30, 31, (36-37). (38-39), 40, 68, 69, 156, 157, 158; BLOCK: 82 LOT 114</li> <li>(ii) In-Contract Parcel: District SECTION: 40 BLOCK 66 LOTS (56, 73, 154-155)</li> </ul>
	C.	Municipal Jurisdiction:
		<ul> <li>i. Town: <u>HEMPSTEAD</u></li> <li>ii. Village:</li> <li>iii. School District: <u>LAWRENCE - 15</u></li> </ul>
	D.	Aereage: ±/- 5.23 ACRES
3.	Pro	pject Components (check all appropriate categories):
A	.,	Construction of a new building $\underline{X}$ Yes $\square$ No i. Square footage: $\underline{391,241}$ SF
В		Renovations of an existing building i. Square footage:
С	•	Demolition of an existing building  i. Square footage: 4 BUILDINGS IN TOTAL ACROSS BOTH OF THE PARCELS TOTALLING APPROXIMATELY 25,000 SQUARE FEET
D		Land to be cleared or disturbed X Yes □ No i. Square footage/acreage: +/- 5.23 ACRES
E	•	Construction of addition to an existing building $\Box$ Yes $\underline{\mathbf{X}}$ No

	<b>i.</b> 11.	Square footage of addition: Total square footage upon o	A DIRECTOR OF THE PROPERTY OF	i		
F.	Acquisitic	n of an existing building Square footage of exi <b>DEMOLISHED. SEE AB</b>			□ No BUILDINGS	TO BE
G.	Installatio i.	of machinery and/or Equip List principal items of MAINTENANCE, AM APPLIANCES CONSIST	or categories IENITY, UTI	ILITY,	□ No oment to be MECHANICA ILY COMMU	L AND
Н.	TOWN O	ngth will the project ensure  F HEMPSTEAD BUILDING  C LEED CERTIFICAT  AGES DEVELOPERS TO	NG ZONE ORD	INANCE REQUII	SECTION 432 RED BUT TI	STATES IE CODE
	AND SUS	TAINABILITY, AND REST DEMONSTRATING THE APPLICANT WILL	EQUIRES SUBN COMPLIANC	MISSION E WITH	OF A LEED THE CERTIF	PROJECT
	Does the A	Proposed Location:  pplicant currently hold fee to the common of the com	<u>CTION: 40 BL</u> , 157, 158; BLO	OCK: 66 CK 82 L	LOTS: 30, 31. OT 114	<del></del>
	Present use Owned In-Con	of the present owner of the proposed location: Parcel: SCHOOL BUS ST ract Parcel: MEDICAL SU IBUTION	ORAGE AND N	MAINTEN	IANCE FACIL	
В.	Agency or	,	ect to an IDA tran $\underline{\mathbf{X}}$ No	nsaction (w	hether through t	his
C.	Is there a p	If yes, explain:  archase contract for the site of the			Yes □  PURCHASE	No OF THIS
D.	Is there an	existing or proposed lease for	or the site? (if yes	s, explain):	X Yes	□ No

# YES, A LICENSE AGREEMENT FOR THE OWNED PARCEL THAT IS PROJECTED TO BE TERMINATED UPON THE ISSUANCE OF ALL LAND USE APPROVALS FOR THIS PROJECT

# 5. Proposed Use:

A. Describe the specific operations of the Applicant or other users to be conducted at the project site:

THE PROJECT INVOLVES THE CONSTRUCTION OF NEW MULTIFAMILY HOUSING IN ADDITION TO THE CONSTRUCTION OF ATTRACTIVE THE NEW BUILDINGS STREETSCAPES AND NEW PARKING FACILITIES. WILL CONSIST OF 313 APARTMENT UNITS ACROSS A SINGLE FIVE-STORY ACRES OF PROPERTY. STRUCTURE OVER 5.23 THE APPLICANT CURRENTLY ESTIMATES THE UNIT MIX AT 148 ONE-BEDROOM, 129 TWO-BEDROOM, 26 THREE-BEDROOM AND 10 FOUR-BEDROOM APARTMENTS. THE CURRENT PLANS PROPOSE AN AMENITY SPACE ON A PORTION OF THE GROUND LEVEL ALONG WITH A COMMERCIAL COMPONENT ACCORDING TO THE NORTH LAWRENCE & INWOOD TRANSIT-ORIENTED DISTRICT ZONING CODE.

B. Proposed product lines and market demands:

ACCORDING TO THE REGIONAL PLANNING ASSOCIATION'S HOUSING DATA PROFILES STUDY, 91.3% OF RENTAL-OCCUPIED HOUSEHOLDS ARE OVERBURDEND BY THEIR RENT OBLIGATIONS. (PLEASE SEE ATTACHMENT "LONG ISLAND HOUSING DATA PROFILES")

THE SAME STUDY ALSO STATES THAT AS OF THE TIME OF THIS STUDY, ONLY 709 MULTIFAMILY UNITS EXIST IN LAWRENCE, AS COMPARED TO THE 183,400 UNITS THAT EXIST IN BOTH COUNTIES OF SUBURBAN LONG ISLAND.

ACCORDING TO THE REGIONAL PLANNING ASSOCIATION, 56% OF RENTERS SPEND MORE THAN 30% OF THEIR INCOME ON HOUSING AND 64% OF RENTERS ON SUBURBAN LONG ISLAND CANNOT AFFORD A TYPICAL 2-BEDROOM APARTMENT. THE APPLICANT'S AFFORDABLE COMPONENT OF 20% OF ALL UNITS RESERVED FOR TENANTS WHO MAKE NO MORE THAN 60% OF THE LOCAL AMI WILL CREATE AN AFFORDABLE OPTION IN AN AREA THAT IS NOTORIOUSLY EXPENSIVE. (PLEASE SEE ATTACHMENT "LONG ISLAND'S RENTAL HOUSING CRISIS").

FINALLY, ACCORDING TO A LONG ISLAND INDEX STUDY, 64,000 RESIDENTIAL RENTAL UNITS ARE ANTICIPATED TO BE CONSTRUCTED BETWEEN 2015 AND 2030. THE LONG ISLAND INDEX PREDICTS THAT THERE WILL BE A RENTAL HOUSING GAP OF UP TO 94,000 UNITS AFTER THE COMPLETION OF SUCH CONSTRUCTION. (PLEASE SEE ATTACHMENT

# "LONG ISLAND'S NEEDS FOR MULTIFAMILY HOUSING", RELEASED IN 2016).

C. If any space is to be leased to third parties, indicate the tenant(s), total square footage of the project to be leased to each tenant, and the proposed use by each tenant:

# PROSPECTIVE RESIDENTIAL AND COMMERCIAL TENANTS HAVE NOT BEEN IDENTIFIED YET.

D. Need/purpose for project (e.g., why is it necessary, effect on Applicant's business):

		PLEASE	SEE SECTION (B)	ABOVE.				
	E.		portion of the project visit the project locate		the m	-	g of retail sales to customers No □	who
		i.		oods and/or se	rvices		will be utilized in connection ustomers who personally visi	
6.	Pro	oject Work	:					
	A.	Has const	ruction work on this p	roject begun?	If yes,	comp	plete the following:	
		i. ii. iii. iv. v. vi.	Site Clearance: Foundation: Footings: Steel: Masonry: Other:	Yes Yes Yes Yes	□ No □ No □ No	0 <u>X</u> 0 <u>X</u> 0 <u>X</u> 0 <u>X</u> 0 <u>X</u> 0 <u>X</u>	% COMPLETE % COMPLETE % COMPLETE	
	В.		the current zoning	· · · · · · · · · · · · · · · · · · ·				<u>'OD)</u>
	C.	Will the p	roject meet zoning rec	quirements at th	ne prop	osed	location?	
			Yes X	No D	]			
	D.	If a chang request:	•	l, please provid	le the d	letails	s/status of the change of zone	
	E.	Have site	plans been submitted	to the appropri	ate plai	nning	g department? Yes 🗆 No 🔉	<u> </u>

4822-2875-1665.2

7. Project Completion Schedule:

- A. What is the proposed commencement date for the acquisition and the construction/renovation/equipping of the project?
  - i. Acquisition: OCTOBER 2021
  - ii. Construction/Renovation/Equipping: DECEMBER 2021
- B. Provide an accurate estimate of the time schedule to complete the project and when the first use of the project is expected to occur:

LAND ACQUISITION: 5/17/21 AND PRIOR TO DECEMBER, 2021

**CONSTRUCTION START: DECEMBER 2021** 

FIRST APARTMENT DELIVERY: JANUARY 2025

**COMPLETION: JANUARY 2026** 

# Part IV - Project Costs and Financing

# 1. Project Costs:

A. Give an accurate estimate of cost necessary for the acquisition, construction, renovation, improvement and/or equipping of the project location:

Description	<u>Amount</u>
Land and/or building acquisition	\$27,250,000.00
Building(s) demolition/construction	\$95,979,956.00
Building renovation	\$0.00
Site Work	\$5,579,713.00
Machinery and Equipment	\$0.00
Legal Fees	\$550,000.00
Architectural/Engineering Fees	\$3,605,771.00
Financial Charges	\$7,859,325.00
Other (Specify)	Broken Out Below
Other (Marketing & Leasing)	\$1,419,533.00
Other (FF&E)	\$322,390.00
Other (TOD Zoning Fee)	\$2,504,000.00
Other (Permits & Fees)	\$1,566,830.00
Other (Builder's Risk & Insurance)	\$1,104,605.00
Other (Title Insurance)	\$376,624.00
Other (Real Estate Taxes)	\$776,946.00
Other (Financing Fees)	\$559,964.00
Other (Hard Cost Contingency)	\$3,056,462.00
Other (Soft Cost Contingency)	\$1,528,231.00
Total	<u>\$154,040,350.00</u>

$\underline{\mathbf{M}}$	ethod of Financing:		_	
A.	Tax-exempt bond financing:	Amount \$	Term	years
	Taxable bond financing:	\$		years
C.	Conventional Mortgage:	\$ <u>\$123,232,280.00</u>	<u>20</u>	years
	SBA (504) or other governmental financing: Public Sources (include sum of all	\$		years
٠	State and federal grants and tax credits):	\$		
	Other loans:	\$		years
G.	Owner/User equity contribution:	<u>\$ 30,808,070.00</u>		years
	Total Project Costs	<u>\$154,040,350.00</u>		
	i. What percentage of the project cos	ts will be financed from	public se	ctor sources?
	<u>0%</u>			
Pro	pject Financing:			
A.	Have any of the above costs been paid or incurorders) as of the date of this application? Ye	, -	s of sale o	r purchase
	i. If yes, provide detail on a separate	sheet.		
В.	Are costs of working capital, moving expenses in the proposed uses of bond proceeds? Give		tock in tra	de included
	NO			
C.	Will any of the funds borrowed through the Agmortgage or outstanding loan? Give details:	gency be used to repay o	or refinanc	e an existing
	<u>N/A</u>			
D.	Has the Applicant made any arrangements for bonds? If so, indicate with whom:	the marketing or the pur	rchase of	the bond or

<u>N/A</u>

2.

## Part V - Project Benefits

# 1. Mortgage Recording Tax Benefit:

A. Mortgage Amount for exemption (include sum total of construction/permanent/bridge financing):

# \$123,232,280.00

B. Estimated Mortgage Recording Tax Exemption (product of Mortgage Amount and .75%):

### \$924,242.00

### 2. Sales and Use Tax Benefit:

A. Gross amount of costs for goods and services that are subject to State and local Sales and Use Tax (such amount to benefit from the Agency's exemption):

#### \$61,129,235.00

B. Estimated State and local Sales and Use Tax exemption (product of 8.625% and figure above):

### \$5,272,397.00

- C. If your project has a landlord/tenant (owner/user) arrangement, please provide a breakdown of the number in "B" above:
  - i. Owner: \$\_\_\_\_N/A
  - ii. User: \$ <u>N/A</u>

### 3. Real Property Tax Benefit:

- A. Identify and describe if the project will utilize a real property tax exemption benefit other than the Agency's PILOT benefit: N/A
- B. Agency PILOT Benefit:
  - i. Term of PILOT requested: TWENTY-FIVE YEARS
  - ii. Upon acceptance of this application, the Agency staff will create a PILOT schedule and indicate the estimated amount of PILOT Benefit based on anticipated tax rates and assessed valuation and attached such information to <a href="Exhibit A">Exhibit A</a> hereto. At such time, the Applicant will certify that it accepts the proposed PILOT schedule and requests such benefit to be granted by the Agency.

\*\* This application will not be deemed complete and final until <u>Exhibit A</u> hereto has been completed and executed.\*\*

# Part VI – Employment Data

1. List the Applicant's and each users present employment, and estimates of (i) employment <u>at the proposed project location</u> at the end of year one and year two following project completion and (ii) the number of residents of the Labor Market Area\* ("LMA") that would fill the full-time and part-time jobs at the end of the second year following completion:

	Present	First Year	Second Year	Residents of LMA
Full-Time Part-Time**	N/A	<u>4</u>	<u>6</u>	<u>6</u>

<sup>\*</sup> The Labor Market Area includes the County/City/Town/Village in which the project is located as well Nassau and Suffolk Counties.

# 2. Salary and Fringe Benefits:

Category of Jobs to be Retained and Created	Average Salary or Range of Salary	Average Fringe Benefits or Range of Fringe Benefits
Salary Wage Earners	\$64,000-\$72,000 ANNUALLY	\$16,250-\$17,800 ANNUALLY
Commission Wage Earners		
Hourly Wage Earners	\$51,000-\$57,000 (~\$25/HOUR)	\$12,750-\$14,300 ANNUALLY
1099 and Contract Workers		

Note: The Agency reserves the right to visit the facility to confirm that job creation numbers are being met.

# Part VII – Representations, Certifications and Indemnification

- 1. Is the Applicant in any litigation which would have a material adverse effect on the Applicant's financial condition? (if yes, furnish details on a separate sheet)
- 2. Has the Applicant or any of the management of the Applicant, the anticipated users or any of their affiliates, or any other concern with which such management has been connected, been cited for a violation of federal, state or local laws or regulations with respect to labor practices,

<sup>\*\*</sup> Agency staff converts Part-Time jobs into FTEs for state reporting purposes by dividing the number of Part-Time jobs by two (2).

hazardous wastes, environmental pollution or other operating practices? (If yes, furnish details on a separate sheet)

3. Is there a likelihood that the Applicant would not proceed with this project without the Agency's assistance? (If yes, please explain why; if no, please explain why the Agency should grant the benefits requested)

Yes X No  $\square$ 

DUE TO THE SIGNIFICANT EXPENSE OF ACQUIRING LAND AND THE HIGH CONSTRUCTION COSTS RESULTING FROM THE CONSTRUCTION AND CLADDING MATERIALS AND SUSTAINABILITY REQUIREMENTS REQUIRED FOR THIS COMMUNITY UNDER THE NEW TOD CODE, THE PROJECT WILL NOT BE ECONOMICALLY FEASIBLE WITHOUT THE AGENCY'S ASSISTANCE

4. If the Applicant is unable to obtain financial assistance from the Agency for the project, what would be the impact on the Applicant and on the municipality?

THE PROJECT WILL NOT BE ECONOMICALLY FEASIBLE, THUS WOULD NOT MOVE FORWARD. AS A RESULT, THE MUNICIPALITY WILL HAVE LOST INCREASED EMPLOYMENT, FUTURE INCREASED TAX REVENUES, IMPROVED QUALITY OF LIFE, AND OTHER ECONOMIC BENEFITS. FINALLY, THE MUNICIPALITY WILL LOSE THE GENERATION OF OVER 250 LOCAL CONSTRUCTION JOBS.

- 5. The Applicant understands and agrees that the provisions of Section 862(1) of the New York General Municipal Law, as provided below, will not be violated if financial assistance is provided for the proposed project:
  - § 862. Restrictions on funds of the agency. (1) No funds of the agency shall be used in respect of any project if the completion thereof would result in the removal of an industrial or manufacturing plant of the project occupant from one area of the state to another area of the state or in the abandonment of one or more plants or facilities of the project occupant located within the state, provided, however, that neither restriction shall apply if the agency shall determine on the basis of the application before it that the project is reasonably necessary to discourage the project occupant from removing such other plant or facility to a location outside the state or is reasonably necessary to preserve the competitive position of the project occupant in its respective industry.

Initial A

6. The Applicant understands and agrees that in accordance with Section 858-b(2) of the General Municipal Law, except as otherwise provided by collective bargaining agreements, new employment opportunities created as a result of the project will be listed with the New York State Department of Labor, Community Services Division and with the administrative entity of the service delivery area created pursuant to the Job Training Partnership Act (PL 97-300) in

which the project is located (collectively, the "Referral Agencies"). The Applicant also agrees, that it will, except as otherwise provided by collective bargaining contracts or agreements to which they are parties, first consider for such new employment opportunities persons eligible to participate in federal job training partnership programs who shall be referred by the Referral Agencies.

Initial <u>W</u>

7. The Applicant confirms and acknowledges that the owner, occupant, or operator receiving financial assistance for the proposed project is in substantial compliance with applicable local, state and federal tax, worker protection and environmental laws, rules and regulations.

Initial (III)

8. The Applicant confirms and acknowledges that the submission of any knowingly false or knowingly misleading information may lead to the immediate termination of any financial assistance and the reimbursement of an amount equal to all or part of any tax exemption claimed by reason of the Agency's involvement the Project.



9. The Applicant confirms and hereby acknowledges that as of the date of this Application, the Applicant is in substantial compliance with all provisions of Article 18-A of the New York General Municipal Law, including, but not limited to, the provision of Section 859-a and Section 862(1) of the New York General Municipal Law.

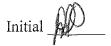


10. In accordance with Section 862(1) of the New York General Municipal Law the Applicant understands and agrees that projects which result in the removal of an industrial or manufacturing plant of the project occupant from one area of the State to another area of the State or in the abandonment of one or more plants or facilities of the project occupant within the State is ineligible for financial assistance from the Agency, unless otherwise approved by the Agency as reasonably necessary to preserve the competitive position of the project in its respective industry or to discourage the project occupant from removing such other plant or facility to a location outside the State.

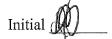


11. The Applicant represents and warrants that to the Applicant's knowledge neither it nor any of its affiliates, nor any of their respective partners, members, shareholders or other equity owners, and none of their respective employees, officers, directors, representatives or agents is, nor will they become a person or entity with who United States persons or entities are restricted from doing business under regulations of the Office of Foreign Asset Control (OFAC) of the Department of the Treasury (including those named on OFAC's Specially Designated and Blocked Persons List or under any statute, executive order including the September 24, 2001, Executive Order Block Property and Prohibiting Transactions with Persons Who Commit, Threaten to Commit, or Support Terrorism, or other governmental action and is not and will not assign or otherwise

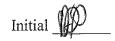
transfer this Agreement to, contract with or otherwise engage in any dealings or transactions or be otherwise associated with such persons or entities.



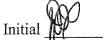
12. The Applicant confirms and hereby acknowledges it has received the Agency's fee schedule attached hereto as <u>Schedule A</u> and agrees to pay such fees, together with any expenses incurred by the Agency, including those of Transaction Counsel, with respect to the Facility. The Applicant agrees to pay such expenses and further agrees to indemnify the Agency, its members, directors, employees and agents and hold the Agency and such persons harmless against claims for losses, damage or injury or any expenses or damages incurred as a result of action taken by or on behalf of the Agency in good faith with respect to the project.



13. The Applicant confirms and hereby acknowledges it has received the Agency's Construction Wage Policy attached hereto as <u>Schedule B</u> and agrees to comply with the same.



14. The Applicant hereby agrees to comply with Section 875 of the General Municipal Law. The Company further agrees that the financial assistance granted to the project by the Agency is subject to recapture pursuant to Section 875 of the Act and the Agency's Recapture and Termination Policy, attached hereto as <u>Schedule C</u>.



# Part VIII - Submission of Materials

- 1. Financial statements for the last two fiscal years (unless included in the Applicant's annual report).
- 2. Applicant's annual reports (or 10-K's if publicly held) for the two most recent fiscal years.
- 3. Quarterly reports (form 10-Q's) and current reports (form 8-K's) since the most recent annual report, if any.
- 4. In addition, please attach the financial information described in items A, B, and C of any expected guarantor of the proposed bond issue.
- 5. Completed Long Environmental Assessment Form.
- 6. Most recent quarterly filing of NYS Department of Labor Form 45, as well as the most recent fourth quarter filing. Please remove the employee Social Security numbers and note the full-time equivalency for part-time employees.

(Remainder of Page Intentionally Left Blank)

#### Part IX – Certification

Douglas S. Partrick deposes and says that he is the Managing Member of 25 Wanser, LLC, the limited liability company named in the attached application; that he has read the foregoing application and knows the contents thereof; and that the same is true to his knowledge.

Deponent further says that he is duly authorized to make this certification on behalf of the entity named in the attached Application (the "Applicant") and to bind the Applicant. The grounds of deponent's belief relative to all matters in said Application which are not stated upon his personal knowledge are investigations which deponent has caused to be made concerning the subject matter this Application, as well as in formation acquired by deponent in the course of his duties in connection with said Applicant and from the books and papers of the Applicant.

As representative of the Applicant, deponent acknowledges and agrees that Applicant shall be and is responsible for all costs incurred by the Town of Hempstead Industrial Development Agency (hereinafter referred to as the "Agency") in connection with this Application, the attendant negotiations and all matters relating to the provision of financial assistance to which this Application relates, whether or not ever carried to successful conclusion. If, for any reason whatsoever, the Applicant fails to conclude or consummate necessary negotiations or fails to act within a reasonable or specified period of time to take reasonable, proper, or requested action or withdraws, abandons, cancels or neglects the application or if the Applicant is unable to find buyers willing to purchase the total bond issue required, then upon presentation of invoice, Applicant shall pay to the Agency, its agents or assigns, all actual costs incurred with respect to the application, up to that date and time, including fees to bond or transaction counsel for the Agency and fees of general counsel for the Agency. Upon successful conclusion and sale of the transaction contemplated herein, the Applicant shall pay to the Agency an administrative fee set by the Agency in accordance with its fee schedule in effect on the date of the foregoing application, and all other appropriate fees, which amounts are payable at closing.

Representative of Applicant

Sworn to me before this

(seal)

CHRISTINE LINSALATO
NOTARY PUBLIC, STATE OF NEW YORK
Registration No. 01LI6112709
Qualified in Suffolk County
Commission Expires September 13, 2024